



**DNSE Securities Joint Stock Company**

Financial Statements for the year ended  
31 December 2023



## DNSE Securities Joint Stock Company Corporate Information

### Establishment and Operation License No.

62/UBCK-GP

30 October 2007

The Establishment and Operation License was issued by the State Securities Commission of Vietnam.

The most recent amended license No. 37/GPDC-UBCK was issued by the State Securities Commission of Vietnam on 13 May 2022.

### Branch Establishment Decision No.

132/QD-UBCK

16 March 2021

Establishment Decision of DNSE Securities Company – Ho Chi Minh City Branch was issued by the State Securities Commission of Vietnam with the most recent amended version No. 71/QD-UBCK dated 2 February 2023.

### Enterprise Registration Certificate No.

0102459106

30 October 2007

The Enterprise Registration Certificate was issued by Hanoi Department of Planning and Investment.

The 8<sup>th</sup> amended Enterprise Registration Certificate was issued by Hanoi Department of Planning and Investment on 1 July 2022.

### Board of Directors

Mr. Nguyen Hoang Giang	Chairman
Mr. Le Anh Tuan	Vice Chairman
Ms. Pham Thi Thanh Hoa	Member
Ms. Nguyen Thi Ha Ninh	Member
Mr. Bui Anh Dung	Independent Member <i>(from 10 August 2023)</i>

### Supervisory Board

Ms. Nguyen Quynh Mai	Head of the Board <i>(from 19 April 2023)</i>
Ms. Pham Thi Lien	Head of the Board <i>(until 19 April 2023)</i>
Mr. Nguyen Quang Son	Member
Mr. Tran Vinh Cuu	Member <i>(from 19 April 2023)</i>
Ms. Pham Thu Quynh	Member <i>(until 19 April 2023)</i>

### Board of Management

Ms. Pham Thi Thanh Hoa	General Director - Legal Representative
Mr. Le Anh Tuan	Director of Ho Chi Minh City Branch

### Registered Office

6<sup>th</sup> Floor, Pax Sky Building  
No. 63 - 65 Ngo Thi Nham, Pham Dinh Ho Ward  
Hai Ba Trung District, Hanoi, Vietnam

**DNSE Securities Joint Stock Company**  
**Corporate Information (continued)**

**Ho Chi Minh City Branch Office** C-00.01, C-00.02, C-00.03, Lot C1  
Low-rise Apartment Building - Block III (Sarina Condominium)  
No. 62 Hoang The Thien Street, An Loi Dong Ward  
Thu Duc City, Ho Chi Minh City, Vietnam

**Auditor** KPMG Limited  
Vietnam

## **DNSE Securities Joint Stock Company**

### **Statement of the management**

The Board of Management of DNSE Securities Joint Stock Company (“the Company”) presents this statement and the accompanying financial statements of the Company for the year ended 31 December 2023.

The Company’s Board of Management is responsible for the preparation and fair presentation of the financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 (“Circular 210”) of the Ministry of Finance on accounting guidance applicable to securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance on amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to financial reporting. In the opinion of the Company’s Board of Management:

- the financial statements set out on pages 6 to 60 give a true and fair view of the financial position of the Company as at 31 December 2023, and of its results of operations, cash flows and changes in equity for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 of the Ministry of Finance on accounting guidance applicable to securities companies and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance on amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to financial reporting; and
- at the date of this statement, there are no reasons to believe that the Company will not be able to pay its debts as and when they fall due.

The Company’s Board of Management has, on the date of this statement, authorised the accompanying financial statements for issue.

On behalf of the Board of Management



Phạm Thị Thanh Hoa  
*General Director*

Hanoi, 23 February 2024



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E6 Pham Hung Street, Me Tri Ward  
South Tu Liem District, Hanoi, Vietnam  
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## **INDEPENDENT AUDITOR'S REPORT**

### **To the Shareholders DNSE Securities Joint Stock Company**

We have audited the accompanying financial statements of DNSE Securities Joint Stock Company ("the Company"), which comprise the statement of financial position as at 31 December 2023, the statements of income, cash flows and changes in equity for the year then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 23 February 2024, as set out on pages 6 to 60.

### **Management's Responsibility**

The Company's Board of Management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 ("Circular 210") of the Ministry of Finance on accounting guidance applicable to securities companies, and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance on amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Company's Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



## Auditor's Opinion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of DNSE Securities Joint Stock Company as at 31 December 2023, and of its results of operations and cash flows for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 of the Ministry of Finance on accounting guidance applicable to securities companies, and Circular No. 334/2016/TT-BTC dated 27 December 2016 issued by the Ministry of Finance on amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to financial reporting.

### KPMG Limited

Vietnam

Audit Report No. 23-02-00169-24-1



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Doan Thanh Toan  
Practicing Auditor Registration  
Certificate No. 3073-2024-007-1  
*Deputy General Director*

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Le Nhat Vuong  
Practicing Auditor Registration  
Certificate No. 3849-2022-007-1

Hanoi, 23 February 2024

**DNSE Securities Joint Stock Company**  
**Statement of financial position as at 31 December 2023**

**Form B01 - CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)*

	Code	Note	31/12/2023 VND	1/1/2023 VND
<b>ASSETS</b>				
<b>A. CURRENT ASSETS</b> <b>(100 = 110 + 130)</b>	<b>100</b>		<b>6,597,764,367,356</b>	<b>5,429,789,416,430</b>
<b>I. Financial assets</b>	<b>110</b>		<b>6,568,700,001,482</b>	<b>5,401,669,849,551</b>
1. Cash and cash equivalents	111	5	505,275,910,457	431,936,111,485
1.1. <i>Cash</i>	111.1		505,275,910,457	431,936,111,485
2. Financial assets at fair value through profit or loss ("FVTPL")	112	7(a)	298,584,681,685	575,600,703,154
3. Held-to-maturity investments	113	7(b)	2,765,500,000,000	1,902,876,744,103
4. Loans	114	7(c)	2,483,068,630,247	2,280,376,720,422
6. Allowance for impairment of financial assets and collaterals	116		(44,556,698,543)	(39,586,100,297)
7. Accounts receivable	117	8	550,334,911,418	125,962,559,300
7.1 <i>Receivables from sales of financial assets</i>	117.1		345,150,124,150	-
7.2 <i>Receivables and accrued dividends, interest from financial assets</i>	117.2		205,184,787,268	125,962,559,300
7.2.2 <i>Accrued dividends and interest not due</i>	117.4		205,184,787,268	125,962,559,300
8. Prepayments to suppliers	118	9	2,512,503,804	123,424,423,195
9. Receivables from services provided by the securities company	119	8	1,114,284,104	999,297,697
12. Other receivables	122	8	6,928,554,633	79,390,492
13. Allowance for impairment of receivables	129		(62,776,323)	-
<b>II. Other current assets</b>	<b>130</b>		<b>29,064,365,874</b>	<b>28,119,566,879</b>
1. Advances	131		23,635,074,373	26,152,801,483
3. Short-term prepaid expenses	133	10(a)	5,402,291,501	1,939,765,396
4. Short-term deposits and collaterals	134		27,000,000	27,000,000

*The accompanying notes are an integral part of these financial statements*

**DNSE Securities Joint Stock Company**

**Statement of financial position as at 31 December 2023 (continued)**

**Form B01 - CTCK**

(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)

	Code	Note	31/12/2023 VND	1/1/2023 VND
<b>B. LONG-TERM ASSETS</b> (200 = 210 + 220 + 250)	<b>200</b>		<b>848,298,327,765</b>	<b>979,355,431,642</b>
<b>I. Long-term financial assets</b>	<b>210</b>		<b>729,681,708,989</b>	<b>920,608,888,524</b>
2. Investments	212		729,681,708,989	920,608,888,524
2.1. Held-to-maturity investments	212.1	7(b)	729,681,708,989	920,608,888,524
<b>II. Fixed assets</b>	<b>220</b>		<b>84,720,317,580</b>	<b>41,705,860,373</b>
1. Tangible fixed assets	221	11	12,279,282,510	6,642,640,919
- Cost	222		19,518,941,767	11,263,781,519
- Accumulated depreciation	223a		(7,239,659,257)	(4,621,140,600)
2. Finance lease tangible fixed assets	224	12	19,884,750,722	-
- Cost	225		20,991,823,600	-
- Accumulated depreciation	226a		(1,107,072,878)	-
3. Intangible fixed assets	227	13	52,556,284,348	35,063,219,454
- Cost	228		74,754,292,000	44,737,612,000
- Accumulated amortisation	229a		(22,198,007,652)	(9,674,392,546)
<b>V. Other long-term assets</b>	<b>250</b>		<b>33,896,301,196</b>	<b>17,040,682,745</b>
1. Long-term deposits and collaterals	251		2,926,278,681	1,981,640,841
2. Long-term prepaid expenses	252	10(b)	7,166,402,836	3,960,268,810
4. Deposits at Payment Support Fund	254	14	13,789,036,252	11,098,773,094
5. Other long-term assets	255		10,014,583,427	-
5.1 Clearing Fund for derivative transactions	255.1		10,014,583,427	-
<b>TOTAL ASSETS</b> (270 = 100 + 200)	<b>270</b>		<b>7,446,062,695,121</b>	<b>6,409,144,848,072</b>

The accompanying notes are an integral part of these financial statements



**DNSE Securities Joint Stock Company**
**Statement of financial position as at 31 December 2023 (continued)**
**Form B01 - CTCK**
*(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)*

	Code	Note	31/12/2023 VND	1/1/2023 VND
<b>C. LIABILITIES (300 = 310 + 340)</b>	<b>300</b>		<b>4,140,717,286,256</b>	<b>3,272,783,700,813</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>4,126,428,950,224</b>	<b>3,272,783,520,643</b>
1. Short-term borrowings and finance lease liabilities	311		3,643,056,054,047	2,584,842,672,289
1.1. <i>Short-term borrowings</i>	312	15	3,643,056,054,047	2,584,842,672,289
4. Short-term bonds issued	316		-	150,000,000,000
6. Payables for securities trading activities	318	16	3,032,653,338	1,780,835,515
8. Accounts payable to suppliers – short-term	320		531,808,131	359,088,528
9. Advances from customers – short-term	321		-	160,000,000
10. Taxes and other payables to the State Treasury	322	17	30,277,977,003	16,235,901,025
11. Payables to employees	323		16,149,415,347	6,651,489,424
12. Employees' benefits payable	324		526,339,935	263,170,429
13. Accrued expenses – short-term	325	18	17,582,968,619	7,804,079,088
17. Other short-term payables	329	19	415,271,515,408	504,686,065,949
19. Bonus and welfare fund	331		218,396	218,396
<b>II. Long-term liabilities</b>	<b>340</b>		<b>14,288,336,032</b>	<b>180,170</b>
1. Long-term borrowings and finance lease liabilities	341		14,227,038,282	-
1.2. <i>Finance lease liabilities</i>	343		14,227,038,282	-
14. Deferred tax liabilities	356	20	61,297,750	180,170
<b>EQUITY (400 = 410)</b>	<b>400</b>		<b>3,305,345,408,865</b>	<b>3,136,361,147,259</b>
<b>I. Owner's equity</b>	<b>410</b>		<b>3,305,345,408,865</b>	<b>3,136,361,147,259</b>
1. Capital	411		3,000,041,575,300	3,000,041,575,300
1.1. <i>Contributed capital</i>	411.1	21	3,000,000,000,000	3,000,000,000,000
<i>Ordinary shares with voting rights</i>	411.1a		3,000,000,000,000	3,000,000,000,000
1.2. <i>Share premium</i>	411.2		41,575,300	41,575,300
4. Reserve to supplement charter capital	414		2,598,930,256	2,598,930,256
5. Financial and operational risk reserve	415		3,234,930,256	3,234,930,256
7. Retained profits	417		299,469,973,053	130,485,711,447
7.1. <i>Realised profits</i>	417.1		305,663,728,982	208,665,324,863
7.2. <i>Unrealised losses</i>	417.2		(6,193,755,929)	(78,179,613,416)
<b>TOTAL LIABILITIES AND EQUITY (440 = 300 + 400)</b>	<b>440</b>		<b>7,446,062,695,121</b>	<b>6,409,144,848,072</b>

*The accompanying notes are an integral part of these financial statements*



**DNSE Securities Joint Stock Company**  
**Statement of financial position as at 31 December 2023 (continued)**

**Form B01 - CTCK**

(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)

	Code	Note	31/12/2023 VND	1/1/2023 VND
7. Deposits of customers	026		877,334,497,982	293,724,871,095
7.1. Deposits of investors for securities transactions managed by the Company	027	22(f)	698,351,886,798	251,035,496,978
7.1.1. Deposits of investors for derivative transactions at VSDC	027.1	22(f)	92,064,884,837	-
7.2. Collective deposits for securities transactions for customers	028	22(f)	7,066,607	7,022,034
7.3. Deposits for clearance and settlement of securities transactions	029	22(f)	86,910,659,740	42,682,352,083
a. Deposits for clearance and settlement of securities transactions of domestic investors	029.1		83,279,527,507	40,731,981,299
b. Deposits for clearance and settlement of securities transactions of foreign investors	029.2		3,631,132,233	1,950,370,784
8. Payables to customers on deposits for securities transactions managed by the Company	031	22(g)	877,334,352,382	293,724,312,095
8.1. Payables to domestic investors on deposits for securities transactions managed by the Company	031.1		781,638,335,312	293,719,398,927
8.2. Payables to foreign investors on deposits for securities transactions managed by the Company	031.2		3,631,132,233	4,913,168
8.3. Payables on deposits of investors at VSDC	031.3		92,064,884,837	-
12. Payables on dividends, principals and interest of bonds	035		145,600	559,000

23 February 2024

Prepared by:



Vu Thi Thanh Tam  
Accountant



Nguyen Thi Duyen  
Chief Accountant

Approved by:




Pham Thi Thanh Hoa  
General Director

The accompanying notes are an integral part of these financial statements

**DNSE Securities Joint Stock Company**  
**Statement of income for the year ended 31 December 2023**

**Form B02 - CTCK**

*(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)*

	Code	Note	2023 VND	2022 VND
<b>I. OPERATING REVENUE</b>				
1.1. Gains from financial assets at FVTPL	01		157,859,157,924	18,718,169,267
a. <i>Gains from sales of financial assets at FVTPL</i>	01.1	23(a)	135,168,649,806	15,791,720,906
b. <i>Upward/(downward) revaluation differences of financial assets at FVTPL</i>	01.2	23(b)	305,587,898	(6,479,470,056)
c. <i>Dividends, interest from financial assets at FVTPL</i>	01.3	23(c)	22,384,920,220	9,405,918,417
1.2. Gains from held-to-maturity investments	02	23(c)	195,975,927,147	112,885,074,974
1.3. Income from loans and receivables	03	23(c)	286,223,721,868	223,074,905,611
1.6. Revenue from securities brokerage service	06	23(d)	67,645,377,330	84,848,044,663
1.7. Revenue from securities underwriting and issuance agency services	07	23(d)	100,000,000	250,000,000
1.8. Revenue from securities investment consulting services	08	23(d)	558,959,844	6,654,163,033
1.9. Revenue from securities custody service	09	23(d)	4,207,341,031	2,834,979,254
1.10. Revenue from financial investment consulting services	10	23(d)	200,000,000	90,000,000
1.11. Other operating revenue	11	23(d)	1,743,145,684	2,732,330,337
<b>Total operating revenue</b>	<b>20</b>		<b>714,513,630,828</b>	<b>452,087,667,139</b>
<b>II. OPERATING EXPENSES</b>				
2.1. (Gains)/losses from financial assets at FVTPL	21		(174,279,666)	80,013,516,180
a. <i>Losses from sales of financial assets at FVTPL</i>	21.1	24	71,137,312,989	1,761,701,302
b. <i>(Upward)/downward revaluation differences of financial assets at FVTPL</i>	21.2	23(b)	(71,741,387,169)	78,176,522,917
c. <i>Transaction costs of financial assets at FVTPL</i>	21.3		429,794,514	75,291,961
2.4. Allowance for impairment of financial assets and doubtful debts, and borrowing costs	24	25	211,495,914,184	142,467,628,953
2.6. Expenses for securities trading	26		122,293,335	145,335,923
2.7. Expenses on securities brokerage activities	27		111,115,541,840	74,404,728,375
2.8. Expenses for securities underwriting and issuance agency services	28		140,356,789	204,831,070
2.9. Expenses for securities advisory service	29		2,515,735,142	18,601,221
2.10. Expenses on securities custody service	30		4,904,893,885	2,736,807,188
2.12. Other operating expenses	32		3,883,841,382	4,570,863,060
<b>Total operating expenses</b>	<b>40</b>		<b>334,004,296,891</b>	<b>304,562,311,970</b>

*The accompanying notes are an integral part of these financial statements*

**DNSE Securities Joint Stock Company**  
**Statement of income for the year ended 31 December 2023 (continued)**

**Form B02 - CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)*

	Code	Note	2023 VND	2022 VND
<b>III FINANCIAL INCOME</b>				
3.1. Realised and unrealised foreign exchange gains	41	26	896,049	20,701,367
3.2. Revenue and interest in the year	42	26	3,457,413,905	1,854,143,406
3.4. Other financial income	44	26	2,981,903,200	2,906,324,072
<b>Total financial income</b>	<b>50</b>		<b>6,440,213,154</b>	<b>4,781,168,845</b>
<b>IV. FINANCIAL EXPENSES</b>				
4.1. Realised and unrealised foreign exchange losses	51		579,312	205,926
4.2. Interest expense	52		22,102,263,239	29,836,352,893
4.4. Other financial expenses	55		-	443,817,204
<b>Total financial expenses</b>	<b>60</b>		<b>22,102,842,551</b>	<b>30,280,376,023</b>
<b>VI. GENERAL AND ADMINISTRATION EXPENSES</b>	<b>62</b>	<b>27</b>	<b>94,313,051,564</b>	<b>37,071,988,580</b>
<b>VII. OPERATING PROFIT (70 = 20 - 40 + 50 - 60 - 62)</b>	<b>70</b>		<b>270,533,652,976</b>	<b>84,954,159,411</b>
<b>VIII. OTHER INCOME AND EXPENSES</b>				
8.1. Other income	71	28	18,343,103,609	10,073,991,233
8.2. Other expenses	72		3,240,699,072	104,352,121
<b>Total result of other activities (80 = 71 - 72)</b>	<b>80</b>		<b>15,102,404,537</b>	<b>9,969,639,112</b>
<b>IX. TOTAL ACCOUNTING PROFIT BEFORE TAX (90 = 70 + 80)</b>	<b>90</b>		<b>285,636,057,513</b>	<b>94,923,798,523</b>
9.1. Realised profit	91		213,589,082,446	179,579,791,496
9.2. Unrealised profit/(loss)	92		72,046,975,067	(84,655,992,973)
<b>X. INCOME TAX EXPENSES</b>	<b>100</b>		<b>56,651,795,907</b>	<b>17,160,980,111</b>
10.1. Income tax expense - current	100.1	29	56,590,678,327	18,456,111,887
10.2. Income tax expense/(benefit) - deferred	100.2	29	61,117,580	(1,295,131,776)
<b>XI. ACCOUNTING PROFIT AFTER TAX (200 = 90 - 100)</b>	<b>200</b>		<b>228,984,261,606</b>	<b>77,762,818,412</b>
<b>XIII. EARNINGS PER SHARE</b>	<b>500</b>			
13.1. Basic earnings per share (VND/share)	501	30	763	320

23 February 2024

Prepared by:



Vu Thi Thanh Tam  
Accountant



Nguyen Thi Duyen  
Chief Accountant

Approved by:



Pham Thi Thanh Hoa  
General Director

*The accompanying notes are an integral part of these financial statements*

**DNSE Securities Joint Stock Company**

**Statement of cash flows for the year ended 31 December 2023 (Indirect method)**

**Form B03 – CTCK**

(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)

	Code	Note	2023 VND	2022 VND
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>				
<b>1. Profit before tax</b>	<b>01</b>		<b>285,636,057,513</b>	<b>94,923,798,523</b>
<b>2. Adjustments for</b>	<b>02</b>		<b>(56,241,857,414)</b>	<b>23,738,787,170</b>
- Depreciation of fixed assets	03		16,249,206,641	5,035,290,326
- Provisions and allowances	04		5,033,374,569	39,586,100,297
- Interest expense	06		22,102,263,239	29,836,352,893
- Gains from investment activities	07		(3,457,413,905)	(1,854,143,406)
- Accrued interest income	08		(96,169,287,958)	(48,864,812,940)
<b>3. (Decrease)/increase in non - cash expenses</b>	<b>10</b>		<b>(71,741,387,169)</b>	<b>78,176,522,917</b>
- (Upward)/downward revaluation differences of financial assets at FVTPL	11		(71,741,387,169)	78,176,522,917
<b>4. (Increase)/decrease in non-cash income</b>	<b>18</b>		<b>(305,587,898)</b>	<b>6,479,470,056</b>
- (Downward)/upward revaluation differences of financial assets at FVTPL	19		(305,587,898)	6,479,470,056
<b>5. Changes in working capital</b>	<b>30</b>		<b>(890,641,596,157)</b>	<b>(3,278,261,553,618)</b>
- Decrease/(increase) in financial assets at FVTPL	31		349,062,996,536	(576,163,546,392)
- Increase in held-to-maturity investments	32		(671,696,076,362)	(1,940,614,632,627)
- Increase in loans	33		(202,691,909,825)	(1,087,881,366,734)
- Increase in receivables from sale of financial assets	35		(345,150,124,150)	-
- Decrease/(increase) in receivables and accrued dividends, interest from financial assets	36		16,947,059,990	(49,830,442,019)
- (Increase)/decrease in receivables from services provided	37		(114,986,407)	264,435,410
- Decrease/(increase) in other receivables	39		114,062,755,250	(50,395,362,997)
- Decrease/(increase) in other assets	40		2,517,727,110	(24,906,831,884)
- Increase in accrued expenses (excluding interest expense)	41		206,525,315,938	102,881,528,656
- Increase in prepayments	42		(6,668,660,131)	(2,882,053,352)
- Corporate income tax paid	43		(42,984,523,518)	(8,902,130,594)
- Interest paid	44		(218,848,689,646)	(128,422,913,503)
- Increase in payables to suppliers	45		172,719,603	118,329,829
- Increase in provision for employees' benefits	46		263,169,506	84,429,057
- Increase/(decrease) in taxes and other payables to the State (excluding corporate income tax paid)	47		435,921,169	(9,594,180,155)
- Increase in payables to employees	48		9,497,925,923	26,106,956
- (Decrease)/increase in other payables	50		(88,322,732,718)	501,954,064,379
- Other payment for operating activities	52		(13,649,484,425)	(3,996,987,648)
<b>Net cash flows from operating activities</b>	<b>60</b>		<b>(733,294,371,125)</b>	<b>(3,074,942,974,952)</b>

The accompanying notes are an integral part of these financial statements

**DNSE Securities Joint Stock Company**  
**Statement of cash flows for the year ended 31 December 2023**  
**(Indirect method - continued)**

**Form B03 – CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)*

	Code	Note	2023 VND	2022 VND	
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>					
1.		Payments for purchases of fixed assets	61	(44,027,637,328)	(27,010,280,600)
5.		Receipts of dividends and share of profit from long-term financial investments	65	3,457,413,905	1,854,143,406
		<i>Net cash flows from investing activities</i>	<b>70</b>	<b>(40,570,223,423)</b>	<b>(25,156,137,194)</b>
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>					
1.		Proceeds from equity issued, capital contributed by owners	71	-	2,000,030,602,000
3.		Proceeds from borrowings	73	14,905,480,241,429	9,434,861,465,387
3.2.		<i>Other borrowings</i>	73.2	14,905,480,241,429	9,434,861,465,387
4.		Payments to settle principals of borrowings	74	(13,997,266,859,671)	(7,923,878,793,098)
4.3.		<i>Payments to settle other principals of borrowings</i>	74.3	(13,997,266,859,671)	(7,923,878,793,098)
5.		Payments to settle finance lease liabilities	75	(1,008,988,238)	-
6.		Payments of dividends	76	(60,000,000,000)	-
		<i>Net cash flows from financing activities</i>	<b>80</b>	<b>847,204,393,520</b>	<b>3,511,013,274,289</b>
<b>IV.</b>		<b>Net cash flows during the year (90 = 60 + 70 + 80)</b>	<b>90</b>	<b>73,339,798,972</b>	<b>410,914,162,143</b>
<b>V.</b>		<b>Cash and cash equivalents at the beginning of the year</b>	<b>101</b>	<b>431,936,111,485</b>	<b>21,021,949,342</b>
		Cash	101.1	431,936,111,485	684,350,376
		Cash equivalents	101.2	-	20,337,598,966
<b>VI.</b>		<b>Cash and cash equivalents at the end of the year (103 = 90 + 101)</b>	<b>103</b>	<b>505,275,910,457</b>	<b>431,936,111,485</b>
		Cash	103.1	505,275,910,457	431,936,111,485

*The accompanying notes are an integral part of these financial statements*

**DNSE Securities Joint Stock Company**  
**Statement of cash flows for the year ended 31 December 2023**  
**(Indirect method - continued)**

**Form B03 – CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)*

**CASH FLOWS OF CUSTOMERS FROM BROKERAGE  
AND UNDERWRITING ACTIVITIES**

	Code	2023 VND	2022 VND
<b>I. Cash flows of customers from brokerage and underwriting activities</b>			
1. Proceeds from sales of customers' securities	01	41,690,278,902,160	37,934,970,715,260
2. Payments for purchases of customers' securities	02	(44,313,429,384,116)	(37,964,109,864,680)
7. Receipts of deposits of customers for securities transactions	07	80,257,589,853,960	67,486,378,879,937
8. Payments to settle securities transactions of customers	08	(77,046,964,378,246)	(67,605,828,111,258)
11. Payments of securities custody fees of customers	11	(3,864,953,471)	(2,634,301,725)
14. Receipts from securities issuers	14	576,958,292,063	79,561,634,130
15. Payments to securities issuers	15	(576,958,705,463)	(79,561,349,630)
<i>Net cash inflows/(outflows) during the year</i>	<b>20</b>	<b>583,609,626,887</b>	<b>(151,222,397,966)</b>
<b>II. Cash and cash equivalents of customers at the beginning of the year</b>	<b>30</b>	<b>293,724,871,095</b>	<b>444,947,269,061</b>
Cash at banks at the beginning of the year:	31	293,724,871,095	444,947,269,061
- Deposits of investors for securities transactions managed by securities companies	32	251,035,496,978	434,671,888,135
Collective deposits of customers for securities transactions	33	7,022,034	7,262,740
Deposits for clearance and settlement of securities transactions	34	42,682,352,083	10,268,118,186

*The accompanying notes are an integral part of these financial statements*



**DNSE Securities Joint Stock Company**  
**Statement of cash flows for the year ended 31 December 2023**  
**(Indirect method - continued)**

**Form B03 – CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)*

	Code	2023 VND	2022 VND
<b>III. Cash and cash equivalents of customers at the end of the year (40 = 20 + 30)</b>	<b>40</b>	<b>877,334,497,982</b>	<b>293,724,871,095</b>
Cash at banks at the end of the year:	41	877,334,497,982	293,724,871,095
- Deposits of investors for securities transactions managed by the securities company	42	698,351,886,798	251,035,496,978
- Deposits of investors for derivative transactions at VSDC	42.1	92,064,884,837	-
- Collective deposits of customers for securities transactions	43	7,066,607	7,022,034
- Deposits for clearance and settlement of securities transactions	44	86,910,659,740	42,682,352,083

23 February 2024

Prepared by:



Vu Thi Thanh Tam  
Accountant



Nguyen Thi Duyen  
Chief Accountant

Approved by:



Pham Thi Thanh Hoa  
General Director

*The accompanying notes are an integral part of these financial statements*

**DNSE Securities Joint Stock Company**  
**Statement of changes in equity for the year ended 31 December 2023**

**Form B04 – CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)*

	Opening balance		2022		2023		Closing balance	
	1/1/2022	1/1/2023	Increase	Decrease	Increase	Decrease (*)	31/12/2022	31/12/2023
	VND	VND	VND	VND	VND	VND	VND	VND
<b>I. Changes in equity</b>								
1. Capital	1,000,010,973,300	3,000,041,575,300	2,000,030,602,000	-	-	-	3,000,041,575,300	3,000,041,575,300
1.1 Contributed capital	1,000,000,000,000	3,000,000,000,000	2,000,000,000,000	-	-	-	3,000,000,000,000	3,000,000,000,000
1.2 Share premium	10,973,300	41,575,300	30,602,000	-	-	-	41,575,300	41,575,300
3. Reserve to supplement charter capital	2,598,930,256	2,598,930,256	-	-	-	-	2,598,930,256	2,598,930,256
4. Financial and operational risk reserve	3,234,930,256	3,234,930,256	-	-	-	-	3,234,930,256	3,234,930,256
8. Retained profits	52,722,893,035	130,485,711,447	161,123,679,609	(83,360,861,197)	228,984,261,606	(60,000,000,000)	130,485,711,447	299,469,973,053
8.1 Realised profits	47,541,645,254	208,665,324,863	161,123,679,609	-	156,998,404,119	(60,000,000,000)	208,665,324,863	305,663,728,982
8.2 Unrealised profits/(losses)	5,181,247,781	(78,179,613,416)	-	(83,360,861,197)	71,985,857,487	-	(78,179,613,416)	(6,193,755,929)
<b>TOTAL</b>	<b>1,058,567,726,847</b>	<b>3,136,361,147,259</b>	<b>2,161,154,281,609</b>	<b>(83,360,861,197)</b>	<b>228,984,261,606</b>	<b>(60,000,000,000)</b>	<b>3,136,361,147,259</b>	<b>3,305,345,408,865</b>

(\*) Decrease in unrealised profits after tax during the year includes cash dividend payments according to the Resolution of the 2023 Annual General Meeting of Shareholders.

Prepared by:



Vu Thi Thanh Tam  
Accountant

Approved by:



Nguyen Thi Duyen  
Chief Accountant



Pham Thi Thanh Hoa  
General Director

23 February 2024

*The accompanying notes are an integral part of these financial statements*

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023**

**Form B09 – CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

## **1. Reporting entity**

### **(a) Basis of establishment**

DNSE Securities Joint Stock Company (“the Company”) is a joint stock company incorporated under Establishment and Operation Licence No. 62/UBCK-GP initially issued by the State Securities Commission of Vietnam (“SSC”) on 30 October 2007 in Vietnam. On 18 August 2021, the SSC issued the amended Licence on the change of the Company’s name. The most recent amended Licence No. 37/GPDC-UBCK was issued by the SSC on 13 May 2022.

The Company’s Head Office is located at the 6th Floor, Pax Sky Building, No. 63 - 65 Ngo Thi Nham Street, Pham Dinh Ho Ward, Hai Ba Trung District, Hanoi, Vietnam. As at 31 December 2023, the Company has one (01) branch in Ho Chi Minh City (1/1/2023: 1 branch).

The Company’s charter was most recently updated on 10 August 2023.

### **(b) Charter capital**

As at 31 December 2023, the Company’s charter capital was VND3,000,000,000,000 (1/1/2023: VND3,000,000,000,000).

### **(c) Principal activities**

The principal activities of the Company are: securities brokerage, securities trading; securities investment advisory, securities custody and securities underwriting services, derivative securities brokerage, derivative securities trading, derivative securities investment consulting, clearing and settlement services for derivative transactions.

### **(d) Number of employees**

As at 31 December 2023, the Company had 186 employees (1/1/2023: 89 employees).

## **2. Basis of preparation**

### **(a) Statement of compliance**

#### ***Applicable accounting system***

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Enterprises, Circular No. 210/2014/TT-BTC dated 30 December 2014 (“Circular 210”) of the Ministry of Finance on accounting guidance applicable to securities companies, Circular No. 334/2016/TT-BTC dated 27 December 2016 (“Circular 334”) issued by the Ministry of Finance on amending, supplementing and superseding Appendix 02 and Appendix 04 of Circular 210 and the relevant statutory requirements applicable to financial reporting.

### **(b) Basis of measurement**

The financial statements, except for the statement of cash flows, are prepared on the accrual basis using the historical cost concept. The statement of cash flows was prepared using the indirect method.

### **(c) Annual accounting period**

The annual accounting period of the Company is from 1 January to 31 December.

## DNSE Securities Joint Stock Company

### Notes to the financial statements for the year ended 31 December 2023 (continued)

Form B09 – CTCK

(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)

#### (d) Accounting and presentation currency

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for financial statement presentation purpose.

### 3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Company in the preparation of these financial statements.

#### (a) Financial assets and financial liabilities

##### (i) Recognition

Financial assets and liabilities are recognised in the statement of financial position when, and only when, the Company becomes a party to the contractual provisions of the financial assets and liabilities.

##### (ii) Classification and measurement

- Financial assets at FVTPL: See Note 3(c);
- Held-to-maturity investments: See Note 3(d);
- Loans: See Note 3(e).

##### (iii) Derecognition

The Company derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Company neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

The Company derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

##### (iv) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Company has a legal right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

##### (v) Identification and assessment of impairment

At the end of the annual accounting period, the Company assesses whether there is objective evidence that financial assets not measured at FVTPL are impaired. A financial asset or a group of financial assets is impaired when objective evidence demonstrates that a loss event has occurred after the initial recognition of the asset(s), and that the loss event has an impact on the future cash flows on the asset(s) that can be estimated reliably.

Objective evidence indicating that financial assets may be impaired include:

- Significant financial difficulty of the issuer or contracting parties;
- Breaches of contracts, such as default or delinquency in interest or principal payment;

## DNSE Securities Joint Stock Company

### Notes to the financial statements for the year ended 31 December 2023 (continued)

Form B09 – CTCK

(Issued under Circular No. 334/2016/TT-BTC  
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- The lender, due to an economic or legal reason related to the financial difficulty of the borrower, having offered some concession terms to the borrower which the lender is unable to consider anything better;
- It is becoming probable that the borrower will enter bankruptcy or other financial reorganisation;
- Observable data indicating a decrease in the estimated future cash flows from a group of financial assets since their initial recognition.

When an objective evidence of impairment of a financial asset is identified, the Company must measure any impairment loss of such financial asset and recognise such loss in profit or loss in the statement of income.

If an impaired financial asset is assessed as recoverable, the Company will reverse the allowance for impairment which is previously made.

#### (b) Cash and cash equivalents

Cash comprises cash in banks for operation of the securities company, bank deposits for sales of underwritten securities and deposits for clearance and settlement of securities transactions of the Company. Investors' deposits for securities transactions, clearance and settlement of securities transactions are recorded separately from the Company's deposit account balances.

Cash equivalents are short-term investments with recovery or maturity of three months or less that are readily convertible to known amounts of cash, are subject to an insignificant risk of changes in value in conversion to cash from the date of purchase at the reporting date.

#### (c) Financial assets at FVTPL

A financial asset at FVTPL is a financial asset that meets either of the following conditions:

- It is considered by the Board of Management as at FVTPL. A financial asset is considered as at FVTPL if:
  - it is acquired principally for the purpose of selling it in the near term;
  - there is evidence of a recent pattern of short-term profit-taking; or
  - a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Company as at FVTPL.

Financial assets at FVTPL are measured initially at purchase prices of the financial assets (for unlisted securities) or at order matching prices on the Stock Exchanges (for listed securities), excluding transaction costs that are attributable to the acquisition of financial assets.

Subsequent to initial recognition, financial assets at FVTPL are measured at market price or fair value at the end of the annual accounting period. Gains/losses from revaluation of financial assets at FVTPL are recorded in profit or loss in the statement of income.

For financial assets at FVTPL being equity securities without a quoted price in an active market or it is impossible to reliably determine their fair value, these financial assets are stated at cost less allowance for diminution in the value of financial assets.

## DNSE Securities Joint Stock Company

### Notes to the financial statements for the year ended 31 December 2023 (continued)

Form B09 – CTCK

(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)

#### (d) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and a fixed maturity that the Company has the positive intention and ability to hold to maturity, other than:

- those that the Company on initial recognition designates as at fair value in the statement of income;
- those that the Company designates as available-for-sale; or
- those that meet the definition of loans and receivables.

Held-to-maturity investments are measured initially at purchase prices plus transaction costs which are directly attributable to the acquisition of the financial assets such as brokerage fee, trading fee, communication fee, duties and banking transaction fee.

Subsequent to initial recognition, held-to-maturity investments are measured at amortised cost using the effective interest rate less allowance for diminution in the value of financial assets.

Financial assets will be no longer classified as held-to-maturity investments if in the current financial year or during the most recent two financial years, financial assets are sold or a significant number of such financial assets are reclassified, unless the sale and reclassification meets either of the following conditions:

- Close to the maturity dates and changes in the market interest rates do not cause material effect to the value of financial assets;
- Such is performed after the Company has recovered a significant portion of the principal value of these financial assets by or before the contractual payment date; or
- Such is related to a special event beyond the Company's control and such event is unforeseeable.

#### (e) Loans

Loans are financial assets with fixed or determinable payments which are not listed on the market. Loans granted of the Company comprise margin loans to customers and advances to customers for the proceeds from selling securities.

Loans granted are measured at cost less allowance for diminution in the value of financial assets (if any).

Allowance for impairment of margin loans is made at the carrying amount of the loans less market value or fair value of the respective collaterals at the end of annual accounting period.

#### (f) Accounts receivable

Receivables from sales of financial assets and services rendered and other receivables are measured at cost less allowance for doubtful debts.

The Company has provided allowance for doubtful debts based on the estimate of recoverability of the receivables, but not lower than the allowance rates based on the overdue period as follows:

<u>Overdue period</u>	<u>Allowance rate</u>
From six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
Over three (3) years	100%

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
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**(g) Tangible fixed assets**

**(i) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use. Expenditure incurred after tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul cost, is charged to the statement of income in the year in which the cost is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

**(ii) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

- |                    |             |
|--------------------|-------------|
| • Motor vehicles   | 6 years     |
| • Office equipment | 3 – 5 years |
- 

**(h) Leases**

**(i) Leased assets**

Leases in terms of which the Company, as lessee, assumes substantially all the risks and rewards of ownership are classified as finance leases. Tangible fixed assets acquired by way of finance leases are stated at an amount equal to the lower of fair value and the present value of the minimum lease payments at inception of the lease, less accumulated depreciation.

Depreciation on finance leased assets is computed on a straight-line basis over the shorter of the lease term and the estimated useful lives of the leased assets unless it is reasonably certain that the Company will obtain ownership by the end of the lease term. The estimated useful lives of finance leased assets are consistent with the useful lives of tangible fixed assets as described in Note 3(g)(ii).

Assets held under other leases are classified as operating leases and are not recognised in the Company's balance sheet.

**(ii) Lease payments**

Payments made under operating leases are recognised in the statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognized in the statement of income as an integral part of the total lease expense, over the term of the lease.

Lease payments made under finance leases are apportioned between the finance expense and the reduction of the outstanding liability. The finance expense is allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC  
dated 27 December 2016 of the Ministry of Finance)*

**(i) Intangible fixed assets**

Intangible fixed assets of the Company are software. Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software cost is amortised on a straight-line basis over 3 to 8 years.

**(j) Trade and other payables**

Trade and other payables are stated at their cost.

**(k) Borrowings**

Borrowings are stated at the outstanding principal at the end of the annual accounting period.

**(l) Provisions**

A provision is recognised if, as a result of a past event, the Company has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

**(m) Statutory reserves**

*Before 1 January 2022*

The Company made appropriation to statutory reserves from annual profit after tax in accordance with Circular No. 146/2014/TT-BTC dated 6 October 2014 (“Circular 146”) as follows:

	<b>Annual allocation rate</b>	<b>Maximum balance</b>
Reserve to supplement charter capital	5% of profit after tax	10% of charter capital
Financial reserve	5% of profit after tax	10% of charter capital

With the effect of Circular No. 114/2021/TT-BTC (“Circular 114”) dated 17 December 2021 issued by the Ministry of Finance superseding Circular 146, the above regulations on appropriation to statutory reserves are abolished. Accordingly:

- Balance of the reserve to supplement charter capital appropriated in accordance with Circular 146 is used to supplement charter capital in accordance with Law on Securities No. 54/2019/QH14 and other regulations;
- Balance of the financial and operational risk reserve may be used to supplement charter capital or used as decided by the General Meeting of Shareholders, the Members’ Council or the Company’s Chairman in accordance with Law on Securities No. 54/2019/QH14 and other regulations.

As at 31 December 2023, the Company had not settled the balance of these reserves.



**DNSE Securities Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**

*(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)*

**(n) Share capital**

Ordinary shares are recognized at par value. The difference between the proceeds on issuance of shares and the par value of shares issued is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognized as a deduction from share premium.

**(o) Revenue and income**

**(i) *Gains/losses from sales of financial assets***

Gains/losses from sales of financial assets are recognised in the statement of income upon receipt of the matching order reports of securities trading transactions from Vietnam Securities Depository and Clearing Corporation (for listed securities) and completion of the agreement on transfer of assets (for unlisted securities).

**(ii) *Dividends and interest from financial assets***

Dividend income is recognised when the right to receive dividends is established. Dividend is not recognised for trading shares traded after the ex-dividend date. For bonus shares or share dividend, the Company only recognised the number of the shares, and no revenue from their dividends is recognised.

Interest incomes include interest from deposits at banks, interest from financial assets at FVTPL and held-to-maturity investments, interest from margin loans and advances of proceeds from trading securities. These incomes are recognised in the statement of income on an accrual basis unless collectability is in doubt.

**(iii) *Services rendered***

Revenue from services include revenue from securities brokerage services, revenue from securities underwriting and issuance agency services, revenue from securities custody services and revenue from financial consulting services.

Revenue from services rendered is recognised in the statement of income when the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

**(p) Borrowing costs**

Borrowing costs are recognised as an expense in the year in which they are incurred.

**(q) Taxation**

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in the statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted at the end of the annual accounting period, and any adjustment to tax payable in respect of previous years.

## **DNSE Securities Joint Stock Company**

### **Notes to the financial statements for the year ended 31 December 2023 (continued)**

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Deferred tax is provided, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amounts of assets and liabilities using the tax rates enacted or substantively enacted at the end of the annual accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### **(r) Earnings per share**

The Company presents basic earnings per share (“EPS”) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders after deducting any amounts appropriated to bonus and welfare funds for the annual accounting period of the Company by the weighted average number of ordinary shares outstanding during the year. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares, which comprise convertible bonds and share options.

#### **(s) Related parties**

Parties are considered to be related to the Company if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Company and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

#### **(t) Nil balances**

Items or balances required by Circular 334 that are not shown in these financial statements indicate nil balances.

#### **(u) Segment reporting**

A segment is a distinguishable component of the Company that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Company’s primary format for segment reporting is based on business segments.

#### **(v) Comparative information**

Comparative information in these financial statements is presented as corresponding figures. Under this method, comparative information for the prior year is included as an integral part of the current year financial statements and is intended to be read only in relation to the amounts and other disclosures relating to the current year. Accordingly, the comparative information included in these financial statements is not intended to present the Company’s financial position, results of operation or cash flows for the prior year.

## **4. Financial risk management**

### **(a) Overview**

The Company is of the view that risk management is integral to the whole business. The Company has a system of controls in place to create an acceptable balance between the cost of risks occurring and the cost of managing the risks. The Board of Management incessantly monitors the Company's risk management process to ensure that an appropriate balance between risk and control is achieved.

The Company has exposure to the following main risks from its use of financial instruments:

- credit risk;
- liquidity risk; and
- market risk.

This note presents information about the Company's exposure to each of the above risks, the Company's objectives, policies and processes for measuring and managing risk.

The Board of Management reviews and agrees upon policies for managing each of these risks which are summarised below.

### **(b) Credit risk**

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily for accounts receivable) and from its financing activities, including cash at banks, loans, trade and other receivables.

#### ***Collaterals***

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters. The Board of Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the allowance for doubtful debts.

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The total of carrying amounts of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was as follows:

	Note	31/12/2023 VND	1/1/2023 VND
Cash and cash equivalents	(i)	505,275,910,457	431,936,111,485
Financial assets at FVTPL	(ii)	204,118,233,862	-
Held-to-maturity investments – short term	(ii)	2,765,500,000,000	1,902,876,744,103
Held-to-maturity investments – long term	(ii)	729,681,708,989	920,608,888,524
Loans – net	(iii)	2,438,511,931,704	2,240,790,620,125
Receivables	(iii)	550,334,911,418	125,962,559,300
Receivables from services provided by the securities company	(iii)	1,114,284,104	999,297,697
Other receivables	(iii)	6,865,778,310	79,390,492
Short-term deposits and collaterals	(iii)	27,000,000	27,000,000
Long-term deposits and collaterals	(iii)	2,926,278,681	1,981,640,841
Deposits at Payment Support Fund	(iv)	13,789,036,252	11,098,773,094
Clearing Fund for derivative transactions	(iv)	10,014,583,427	-
		<u>7,228,159,657,204</u>	<u>5,636,361,025,661</u>

**(i) Cash and cash equivalents**

Cash and cash equivalents of the Company are mainly held with well-known credit institutions/entities. The Board of Management does not foresee any significant credit risks from these deposits and does not expect that these financial institutions may default and cause losses to the Company.

**(ii) Financial assets at FVTPL and held-to-maturity investments**

The Company limits its exposure to credit risk by only investing in liquid debt securities, except where entered into for long-term strategic purposes and those of counterparties that have equivalent or higher credit ratings than the Company.

**(iii) Loans, accounts receivable, short term and long term deposits and collaterals**

Under prevailing laws on securities, the Company is allowed to provide loans to customers for purchases of securities in accordance with regulations on margin trading of securities under margin contracts. The Company complies with the limits on margin loans in Decision No. 87/QĐ-UBCK dated 25 January 2017 of the State Securities Commission of Vietnam on promulgation of the regulation guiding the margin trading of securities. The Company manages the customer credit risk through its control policies, procedures and processes relating to customer credit risk management.

Outstanding receivables are regularly monitored and requested payment in accordance with the terms and conditions of the contracts. Besides, the Company's trade receivables relate to a large number of diversified customers. Therefore, there is no significant concentration of credit risk.

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**(iv) Deposits at Payment Support Fund and Clearing Fund for derivative transactions**

According to Decision No. 45/QĐ-VSD dated 22 May 2014 issued by Vietnam Securities Depository (currently known as Vietnam Securities Depository and Clearing Corporation), the Company is required to deposit an initial amount of VND120 million at the Vietnam Securities Depository and Clearing Corporation and an annual contribution of 0.01% of the total value of brokered securities, which are listed and registered for transactions in the Stock Exchanges in the preceding year with the maximum annual contribution of VND2.5 billion to the Payment Support Fund.

The maximum contribution by each custodian member to the Payment Support Fund is VND20 billion, applicable to custodian members being securities companies with trading and brokerage activities.

According to Decision No. 97/QĐ-VSD dated 23 March 2017 of Vietnam Securities Depository (currently known as Vietnam Securities Depository and Clearing Corporation), the Company is required to make an initial deposit of VND10 billion at Vietnam Securities Depository. On monthly basis, Vietnam Securities Depository assesses the size of the Clearing Fund for derivative transactions and reevaluates the value of the assets contributed to determine the contribution obligations of the Company.

**(c) Liquidity risk**

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

The Company monitors its liquidity risk by maintaining a level of cash and cash equivalents which the Board of Management considers is adequate to finance the Company's operations and to mitigate the effects of fluctuations in cash flows.

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The financial liabilities with fixed or determinable payments have the following contractual maturities including the estimated interest payments:

**As at 31/12/2023**

	Carrying amount VND	Contractual cash flows VND	Within one year VND	Within 2-5 years VND
Short-term borrowings and finance lease liabilities	3,643,056,054,047	3,658,500,591,482 (*)	3,658,500,591,482 (*)	-
Payables for securities trading activities	3,032,653,338	3,032,653,338	3,032,653,338	-
Accounts payable to suppliers – short-term	531,808,131	531,808,131	531,808,131	-
Accrued expenses – short-term	17,582,968,619	25,832,968,619	25,832,968,619	-
Other short-term payables	415,271,515,408	415,271,515,408	415,271,515,408	-
Long-term finance lease liabilities	14,227,038,282	14,904,013,689 (*)	5,459,934,292 (*)	9,444,079,397
	4,093,702,037,825	4,118,073,550,667	4,108,629,471,270	9,444,079,397

(\*) Excluding contractual cash flows from accrued interest payable related to loan and finance lease contracts, long-term finance lease liabilities as this is included in contractual cash flows from accrued expenses – short-term.

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**As at 1/1/2023**

	<b>Carrying amount VND</b>	<b>Contractual cash flows VND</b>	<b>Within one year VND</b>
Short-term borrowings and finance lease liabilities	2,584,842,672,289	2,591,143,069,368 (*)	2,591,143,069,368 (*)
Short-term bonds issued	150,000,000,000	153,840,000,000	153,840,000,000
Payables for securities trading activities	1,780,835,515	1,780,835,515	1,780,835,515
Accounts payable to suppliers – short-term	359,088,528	359,088,528	359,088,528
Accrued expenses – short-term	7,804,079,088	7,804,079,088	7,804,079,088
Other short-term payables	504,686,065,949	504,686,065,949	504,686,065,949
	<b>3,249,472,741,369</b>	<b>3,259,613,138,448</b>	<b>3,259,613,138,448</b>

(\*) Excluding contractual cash flows from accrued interest payable related to loan and finance lease contracts as this interest is included in contractual cash flows from accrued expenses – short-term.

The Company manages its ability to meet the expected operational expenses and servicing its debits by investing its cash surplus in short-term investments and maintaining several bank facilities.

**DNSE Securities Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B09 – CTCK***(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)***(d) Market risk**

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect the Company's results of operations or the value of its holdings of financial instruments held by the Company. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Market prices comprise three types of risk: currency risk, interest rate risk and other price risks for such as share price risk.

**(i) Currency risk**

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

As at 31 December 2023, the Company had no assets/liabilities exposed to currency risk.

**(ii) Interest rate risk**

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to market risk for changes in interest rate relates primarily to the Company's cash, short-term deposits, trade and other receivables, payables for securities trading activities, other payables, and short-term borrowings and liabilities.

The Company manages interest rate risk by looking at the competitive structure of the market to obtain rates which are favourable for its purposes and within its risk management limits.

At the reporting date, the Company's interest-bearing financial instruments was:

	<b>Carrying amount</b>	
	<b>31/12/2023</b>	<b>1/1/2023</b>
	<b>VND</b>	<b>VND</b>
<b>Fixed rate instruments</b>		
<b>Financial assets – short-term</b>		
Cash and cash equivalents	505,275,910,457	431,936,111,485
Financial assets at fair value through profit or loss	204,118,233,862	-
Held-to-maturity investments	2,765,500,000,000	1,902,876,744,103
Loans	2,438,511,931,704	2,240,790,620,125
<b>Financial assets – long-term</b>		
Held-to-maturity investments	729,681,708,989	920,608,888,524
Deposits at Payment Support Fund	13,789,036,252	11,098,773,094
Clearing Fund for derivative transactions	10,014,583,427	-
<b>Financial liabilities</b>		
Short-term borrowings and finance lease liabilities	(3,643,056,054,047)	(2,584,842,672,289)
Short-term bonds issued	-	(150,000,000,000)
Long-term finance lease liabilities	(14,227,038,282)	-
<b>Fixed rate instruments</b>	<b>3,009,608,312,362</b>	<b>2,772,468,465,042</b>

A change of 100 basis points in interest rates would have increased or decreased the net profit of the Company by VND1,632,945,871 (31/12/2022: Nil). This analysis assumes that all other variables remain constant.



**DNSE Securities Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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**(iii) Share price risk**

Share price risk arises from listed and unlisted shares held by the Company. The Company's Board of Management monitors the listed shares in its investment portfolio based on market indices. Material investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the authorised persons.

As at 31 December 2023, fair value of listed equity shares of the Company was VND94,466,447,823 (1/1/2023: VND295,600,703,154). Had the market value of these securities increased or decreased by 7% as at 31 December 2023, assuming that all other variables remained constant, profit after tax of the Company would have increased or decreased by VND5,290,121,078 (1/1/2023: the market value of these securities increased or decreased by 15%, profit after tax of the Company would have increased or decreased by VND equivalent to VND35,472,084,378).

**DNSE Securities Joint Stock Company**

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**5. Cash and cash equivalents**

	<b>31/12/2023</b> <b>VND</b>	<b>1/1/2023</b> <b>VND</b>
Cash in banks	378,886,430,250	431,933,192,089
Deposits for clearance and settlement of securities transactions	126,389,480,207	2,919,396
	<hr/> 505,275,910,457	<hr/> 431,936,111,485 <hr/>

**6. Volume and value of securities transactions during the year**

	<b>2023</b>		<b>2022</b>	
	<b>Volume of transactions</b> <b>Unit</b>	<b>Value of transactions</b> <b>VND</b>	<b>Volume of transactions</b> <b>Unit</b>	<b>Value of transactions</b> <b>VND</b>
By the Company	70,277,784	23,853,464,971,336	53,264,991	11,947,413,768,050
<i>Shares</i>	31,352,218	962,658,139,320	8,946,238	339,791,073,825
<i>Bonds</i>	32,141,297	5,871,803,750,531	43,741,163	4,936,365,236,435
<i>Valuable papers</i>	6,784,269	17,019,003,081,485	577,590	6,671,257,457,790
By investors	4,920,579,293	86,483,904,845,946	3,191,324,461	75,610,503,120,465
<i>Shares</i>	4,920,549,193	85,948,679,155,546	3,191,324,461	75,610,503,120,465
<i>Bonds</i>	30,100	535,225,690,400	-	-
		<hr/> 110,337,369,817,282		<hr/> 87,557,916,888,515 <hr/>

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	31/12/2023			1/1/2023	
	Cost VND	Fair value VND	Carrying amount VND	Cost VND	Fair value VND
7. <b>Financial assets</b>					
(a) <b>Financial assets at FVTPL</b>					
Listed shares or shares registered for trading					
- <i>PetroVietnam Oil Joint Stock Corporation</i>	99,593,677,139	93,177,032,823	93,177,032,823	373,780,136,400	295,600,703,154
- <i>Saigon Thuong Tin Commercial Joint Stock Bank</i>	2,661,668,410	1,902,830,000	1,902,830,000	2,664,885,714	1,501,000,000
- <i>Moc Chau Dairy Cattle Breeding Joint Stock Company</i>	96,480,277,388	90,837,723,600	90,837,723,600	151,647,467,564	139,725,022,500
- <i>Other shares</i>	451,731,341	436,479,223	436,479,223	219,185,851,400	154,186,562,000
Unlisted shares or shares registered for trading					
<i>Ba Huan Joint Stock Company</i>	-	-	-	281,931,722	188,118,654
	-	-	-	280,000,000,000	(*) 280,000,000,000
	-	-	-	280,000,000,000	(*) 280,000,000,000
Securities investment fund certificates					
<i>FPT Capital VNX50 ETF</i>	1,005,228,863	1,289,415,000	1,289,415,000	-	-
	1,005,228,863	1,289,415,000	1,289,415,000	-	-
Certificate of deposit					
- <i>Joint Stock Commercial Bank for Investment and Development of Vietnam</i>	204,118,233,862	204,118,233,862	204,118,233,862	-	-
- <i>Vietnam Joint Stock Commercial Bank for Industry and Trade</i>	101,773,775,342	101,773,775,342 (**)	101,773,775,342	-	-
	102,344,458,520	102,344,458,520 (**)	102,344,458,520	-	-
	304,717,139,864		298,584,681,685	653,780,136,400	575,600,703,154

**DNSE Securities Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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(\*) This financial asset is equity securities and carried at cost because information about its market price is not available and the Company is not able to determine fair value reliably.

(\*\*) Fair value does not include accrued interest presented in Note 8.

As at 31 December 2023, certificates of deposit with a total par value of VND200,000,000,000 (1/1/2023: Nil) were pledged as security for borrowings from banks.

**(b) Held-to-maturity investments**

	31/12/2023		1/1/2023	
	Cost	Fair value	Cost	Fair value
Current	2,765,500,000,000	(*)	1,902,876,744,103	(*)
<i>Deposits with original terms ranging from over 3 months to 1 year (i)</i>	955,000,000,000		727,876,744,103	
<i>Deposit certificates with original terms ranging from over 3 months to 1 year (ii)</i>	1,810,500,000,000		1,175,000,000,000	
Non-current	729,681,708,989	(*)	920,608,888,524	(*)
<i>Bonds issued by credit institutions (iii)</i>	630,222,544,200		920,608,888,524	
<i>Deposit certificates with terms of over 1 year (iv)</i>	99,459,164,789		-	
	<b>3,495,181,708,989</b>	<b>(*)</b>	<b>2,823,485,632,627</b>	<b>(*)</b>

(i) These deposits were placed at banks with original terms ranging from over 3 months to 1 year and interest rates from 4.4% to 8.0% per annum (1/1/2023: 5% to 9.0% per annum).

(ii) These deposit certificates were issued by banks with original terms ranging from over 3 months to 1 year and interest rates from 4.2% to 7.5% per annum (1/1/2023: from 4.8% to 8.8% per annum).

(iii) These include bonds issued by commercial joint stock banks with original terms from 5 years to 8 years and interest rates from 6.43% to 11% per annum (1/1/2023: bonds issued by commercial banks and enterprises with original terms from 3 years to 8 years and interest rates from 6.43% to 10% per annum).

(iv) These deposit certificates were issued by banks with original terms of over 1 year and interest rates from 4.25% to 4.75% per annum (1/1/2023: Nil).

As at 31 December 2023, deposits with a total value of VND2,715,500,000,000 (1/1/2023: VND1,902,876,744,103) and bonds with a total par value of VND420,000,000,000 (1/1/2023: VND407,000,000,000) were pledged as security for the borrowings from banks.

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**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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- (\*) The Company has not determined fair values of the financial instruments because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises and accounting guidance applicable to securities companies. The fair values of these financial instruments may differ from their carrying amounts.

**(c) Loans**

	31/12/2023		1/1/2023	
	VND		VND	
	Cost	Fair value	Cost	Fair value
Margin loans	2,411,829,162,050	(*)	2,250,172,052,105	(*)
Advances to customers for their sale of securities	71,239,468,197	(*)	30,204,668,317	(*)
	2,483,068,630,247	(*)	2,280,376,720,422	(*)

- (\*) The Company has not determined fair values of the financial instruments because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises and accounting guidance applicable to securities companies. The fair values of these financial instruments may differ from their carrying amounts.

**8. Receivables**

	31/12/2023	1/1/2023
	VND	VND
Receivables	550,334,911,418	125,962,559,300
<i>Receivables from sale of financial assets</i>	345,150,124,150	-
- <i>Receivables from sale of shares under share purchase contract No. 06122023/HDMBCP/DNSE-DTTT</i>	345,150,000,000	-
- <i>Others</i>	124,150	-
<i>Receivables and accrued dividends, interest from financial assets</i>	205,184,787,268	125,962,559,300
- <i>Accrued interest from deposits – term deposits and deposit certificates</i>	103,776,135,447	55,602,029,472
- <i>Accrued interest from bonds</i>	20,268,671,233	21,495,716,888
- <i>Accrued interest from margin loans</i>	81,119,353,339	48,838,307,508
- <i>Accrued interest from advances to customers for their sale of securities</i>	20,627,249	26,505,432
Receivables from services provided by the Company	1,114,284,104	999,297,697
- <i>Receivable from consulting services</i>	100,000,000	327,401,153
- <i>Custody fees receivable from investors</i>	1,014,284,104	671,896,544
Others	6,928,554,633	79,390,492
	558,377,750,155	127,041,247,489

**DNSE Securities Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B09 – CTCK***(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)***9. Prepayments to suppliers**

	<b>31/12/2023</b> <b>VND</b>	<b>1/1/2023</b> <b>VND</b>
Encapital Financial Technology Joint Stock Company	-	43,792,223,200
Others	2,512,503,804	79,632,199,995
	<hr/> 2,512,503,804	<hr/> 123,424,423,195

**10. Prepaid expenses****(a) Short-term prepaid expenses**

	<b>31/12/2023</b> <b>VND</b>	<b>1/1/2023</b> <b>VND</b>
Expenses for procurement of furniture	142,525,892	87,933,035
Tools and instruments issued for use	5,259,765,609	1,851,832,361
	<hr/> 5,402,291,501	<hr/> 1,939,765,396

**(b) Long-term prepaid expenses**

	<b>31/12/2023</b> <b>VND</b>	<b>1/1/2023</b> <b>VND</b>
Expenses for procurement of furniture	3,231,990,700	1,570,753,086
Tools and instruments issued for use	3,934,412,136	2,389,515,724
	<hr/> 7,166,402,836	<hr/> 3,960,268,810

**DNSE Securities Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

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**11. Tangible fixed assets**

*Year ended 31 December 2023*

	<b>Motor vehicles VND</b>	<b>Office equipment VND</b>	<b>Total VND</b>
<b>Cost</b>			
Opening balance	4,250,150,000	7,013,631,519	11,263,781,519
Additions	1,571,900,000	6,683,260,248	8,255,160,248
Closing balance	5,822,050,000	13,696,891,767	19,518,941,767
<b>Accumulated depreciation</b>			
Opening balance	866,630,884	3,754,509,716	4,621,140,600
Charge for the year	718,217,920	1,900,300,737	2,618,518,657
Closing balance	1,584,848,804	5,654,810,453	7,239,659,257
<b>Net book value</b>			
Opening balance	3,383,519,116	3,259,121,803	6,642,640,919
Closing balance	4,237,201,196	8,042,081,314	12,279,282,510

Included in tangible fixed assets were assets costing VND1,516 million which were fully depreciated as of 31 December 2023 (1/1/2023: VND1,242 million), but which are still in active use.

*Year ended 31 December 2022*

	<b>Motor vehicles VND</b>	<b>Office equipment VND</b>	<b>Total VND</b>
<b>Cost</b>			
Opening balance	2,696,883,400	8,057,176,166	10,754,059,566
Additions	1,553,266,600	678,554,000	2,231,820,600
Disposals	-	(1,722,098,647)	(1,722,098,647)
Closing balance	4,250,150,000	7,013,631,519	11,263,781,519
<b>Accumulated depreciation</b>			
Opening balance	225,988,841	4,418,135,198	4,644,124,039
Charge for the year	640,642,043	1,058,473,165	1,699,115,208
Disposals	-	(1,722,098,647)	(1,722,098,647)
Closing balance	866,630,884	3,754,509,716	4,621,140,600
<b>Net book value</b>			
Opening balance	2,470,894,559	3,639,040,968	6,109,935,527
Closing balance	3,383,519,116	3,259,121,803	6,642,640,919

**DNSE Securities Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B09 – CTCK***(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)***12. Finance lease fixed assets**

	<b>2023</b>
	<b>Office equipment</b>
	<b>VND</b>
<b>Cost</b>	
Opening balance	-
Additions	20,991,823,600
Closing balance	20,991,823,600
<b>Accumulated depreciation</b>	
Opening balance	-
Charge for the year	1,107,072,878
Closing balance	1,107,072,878
<b>Net book value</b>	
Opening balance	-
Closing balance	19,884,750,722

The Company leases system equipment under various finance lease agreements. At the end of each of the leases the Company has the option to purchase the equipment at a beneficial price. The leased equipment secures the lease obligations.



**DNSE Securities Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B09 – CTCK***(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)***13. Intangible fixed assets**

	<b>Software</b>	
	<b>2023</b>	<b>2022</b>
	<b>VND</b>	<b>VND</b>
<b>Cost</b>		
Opening balance	44,737,612,000	19,959,152,000
Purchases	30,016,680,000	24,778,460,000
Closing balance	74,754,292,000	44,737,612,000
<b>Accumulated amortisation</b>		
Opening balance	9,674,392,546	6,338,217,428
Charge for the year	12,523,615,106	3,336,175,118
Closing balance	22,198,007,652	9,674,392,546
<b>Net book value</b>		
Opening balance	35,063,219,454	13,620,934,572
Closing balance	52,556,284,348	35,063,219,454

Included in intangible fixed assets were assets costing VND8,965 million which were fully amortised as of 31 December 2023 (1/1/2023: VND5,010 million), but which are still in use.

**14. Deposits at Payment Support Fund**

According to Decision No. 45/QĐ-VSD dated 22 May 2014 issued by Vietnam Securities Depository (currently Vietnam Securities Depository and Clearing Corporation), the Company is required to deposit an initial amount of VND120 million at Vietnam Securities Depository and an annual contribution of 0.01% of the total value of brokered securities, which are listed and registered for transactions in the Stock Exchanges in the preceding year with the maximum annual contribution of VND2,5 billion to the Payment Support Fund.

The maximum contribution by each custodian member to the Payment Support Fund is VND20 billion, applicable to custodian members being securities companies with trading and brokerage activities.

Deposits at Payment Support Fund were as follows:

	<b>31/12/2023</b>	<b>1/1/2023</b>
	<b>VND</b>	<b>VND</b>
Initial deposit	120,000,000	120,000,000
Additional deposit	9,266,952,068	7,214,409,060
Interest amortised during the year	4,402,084,184	3,764,364,034
	13,789,036,252	11,098,773,094
	13,789,036,252	11,098,773,094

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
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**15. Short-term borrowings**

	1/1/2023	Movements during the year		31/12/2023
	Carrying amount VND	Addition VND	Decrease VND	Carrying amount VND
<b>Borrowings from banks (i)</b>				
- Joint Stock Commercial Bank for Investment and Development of Vietnam	1,163,469,600,000	7,363,622,591,572	(6,606,292,192,319)	1,920,799,999,253
- Vietnam Joint Stock Commercial Bank for Industry and Trade	300,000,274,581	2,343,000,000,000	(2,245,000,274,581)	398,000,000,000
- Joint Stock Commercial Bank for Foreign Trade of Vietnam	450,000,000,000	1,319,000,000,000	(1,569,000,000,000)	200,000,000,000
- Vietnam Prosperity Joint Stock Commercial Bank	507,847,901,423	1,100,107,353,967	(1,607,955,255,390)	-
- Woori Bank Vietnam Limited	-	700,000,000,000	(350,000,000,000)	350,000,000,000
- Public Bank Vietnam Limited	105,000,000,000	735,000,000,000	(735,000,000,000)	105,000,000,000
- Vietnam International Commercial Joint Stock Bank	-	432,500,000,000	(240,000,000,000)	192,500,000,000
- Vietnam Technological And Commercial Joint Stock Bank	-	150,000,000,000	-	150,000,000,000
- Union Bank of Taiwan	-	118,200,000,000	-	118,200,000,000
<b>Other borrowings (ii)</b>				
- Borrowings from institutions	26,500,000,000	100,000,000,000	(20,000,000,000)	106,500,000,000
- Borrowings from individuals	32,024,896,285	544,050,295,890	(474,019,137,381)	102,056,054,794
	2,584,842,672,289	14,905,480,241,429	(13,847,266,859,671)	3,643,056,054,047

(i) Overdrafts and credit loans from banks bore interest rates from 3.4% to 6.9% per annum, and were secured by deposit contracts/deposit certificates/bonds of banks with a total amount of VND3,335,500,000,000 (1/1/2023: VND2,309,876,744,103).

(ii) Other borrowings from companies and individuals bore interest rates from 7.7% to 12.1% per annum, and were unsecured (1/1/2023: 7.6% to 10.6% per annum).

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
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**16. Payables for securities trading activities**

	<b>31/12/2023</b>	<b>1/1/2023</b>
	<b>VND</b>	<b>VND</b>
Payables to Stock Exchanges	2,350,774,234	1,488,782,259
Payables to Vietnam Securities Depository and Clearing Corporation	681,879,104	292,053,256
	<hr/>	<hr/>
	<b>3,032,653,338</b>	<b>1,780,835,515</b>

**17. Taxes and others payable to State Treasury**

*Year ended 31 December 2023*

	<b>1/1/2023</b>	<b>Incurred</b>	<b>Paid/deducted</b>	<b>31/12/2023</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>
Value added tax	89,801,325	268,039,357	(352,097,319)	5,743,363
Corporate income tax	11,004,837,426	56,590,678,327	(42,984,523,518)	24,610,992,235
Personal income tax	5,110,895,473	79,390,431,115	(78,879,948,729)	5,621,377,859
Other taxes	30,366,801	325,866,558	(316,369,813)	39,863,546
	<hr/>	<hr/>	<hr/>	<hr/>
	<b>16,235,901,025</b>	<b>136,575,015,357</b>	<b>(122,532,939,379)</b>	<b>30,277,977,003</b>

*Year ended 31 December 2022*

	<b>1/1/2022</b>	<b>Incurred</b>	<b>Paid/deducted</b>	<b>31/12/2023</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>
Value added tax	55,362,056	362,329,278	(327,890,009)	89,801,325
Corporate income tax	1,450,856,133	18,456,111,887	(8,902,130,594)	11,004,837,426
Personal income tax	14,769,881,698	59,492,436,384	(69,151,422,609)	5,110,895,473
Other taxes	-	164,020,001	(133,653,200)	30,366,801
	<hr/>	<hr/>	<hr/>	<hr/>
	<b>16,276,099,887</b>	<b>78,474,897,550</b>	<b>(78,515,096,412)</b>	<b>16,235,901,025</b>

**DNSE Securities Joint Stock Company****Notes to the financial statements for the year ended 31 December 2023 (continued)****Form B09 – CTCK***(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)***18. Accrued expenses**

	31/12/2023 VND	1/1/2023 VND
Accrued interests from bonds issued	-	87,000,000
Accrued interests from borrowings	15,508,270,431	7,681,079,088
Accrued interests relating to asset management and optimisation agreements	2,038,698,188	-
Other accrued expenses	36,000,000	36,000,000
	<hr/> 17,582,968,619	<hr/> 7,804,079,088

**19. Other short-term payables**

	31/12/2023 VND	1/1/2023 VND
Principals payable relating to asset management and optimisation agreements (i)	414,765,255,208	504,659,662,065
Other payables	506,260,200	26,403,884
	<hr/> 415,271,515,408	<hr/> 504,686,065,949

- (i) Principals payable relating to asset management and optimisation agreements represent amounts the Company received from investors for management services in accordance with the agreements with those investors, with terms from an indefinite term to 3 months.

On 25 December 2023, the Company notified all customers about the discontinuance of signing new asset management and optimisation agreements. On 29 December 2023, the Company sent Official Letter No. 2912/2023/CV-TGD to the State Securities Commission reporting on the roadmap for finalizing payables of valid agreements as required by the Official Letter No. 8975/UBCK-TT dated 15 December 2023 of the State Securities Commission. Accordingly, all of these agreements will be terminated before 30 June 2024.

**20. Deferred tax liabilities**

Recognised deferred tax liabilities:

	31/12/2023 VND	1/1/2023 VND
Deferred tax liabilities:		
Gains from revaluation of financial assets at FVTPL	61,297,750	180,170
	<hr/> 61,297,750	<hr/> 180,170

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
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Movements in temporary differences during the year:

	<b>1/1/2023</b> <b>VND</b>	<b>Recognised</b> <b>in income</b> <b>VND</b>	<b>31/12/2023</b> <b>VND</b>
Other gains from revaluation of financial assets at FVTPL	900,850	305,587,898	306,488,748
<hr/>			
	<b>1/1/2022</b> <b>VND</b>	<b>Recognised</b> <b>in income</b> <b>VND</b>	<b>31/12/2022</b> <b>VND</b>
Other gains from revaluation of financial assets at FVTPL	6,476,559,727	(6,475,658,877)	900,850
<hr/>			

## 21. Contributed capital

### (a) Share capital

	<b>31/12/2023</b>		<b>1/1/2023</b>	
	<b>Number of shares</b>	<b>VND</b>	<b>Number of shares</b>	<b>VND</b>
Authorised share capital	300,000,000	3,000,000,000,000	300,000,000	3,000,000,000,000
Issued share capital				
<i>Ordinary shares</i>	<i>300,000,000</i>	<i>3,000,000,000,000</i>	<i>300,000,000</i>	<i>3,000,000,000,000</i>
Shares in circulation				
<i>Ordinary shares</i>	<i>300,000,000</i>	<i>3,000,000,000,000</i>	<i>300,000,000</i>	<i>3,000,000,000,000</i>

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets. In respect of shares bought back by the Company, all rights are suspended until those shares are reissued.

**DNSE Securities Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**

*(Issued under Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance)*

**(b) Movements in share capital during the year were as follows:**

	2023		2022	
	Number of shares	VND	Number of shares	VND
Balance at the beginning of the year	300,000,000	3,000,000,000,000	100,000,000	1,000,000,000,000
Shares issued during the year	-	-	200,000,000	2,000,000,000,000
Balance at the end of the year	300,000,000	3,000,000,000,000	300,000,000	3,000,000,000,000

**22. Off balance sheet accounts**

**(a) Financial assets of the Company listed/registered for trading at VSDC**

	31/12/2023		1/1/2023	
	Quantity Unit	Amount at par value VND	Quantity Unit	Amount at par value VND
Freely transferred and traded financial assets	3,575,887	35,758,870,000	10,063,331	100,633,310,000
Financial assets awaiting settlement	5	50,000	-	-
		<u>35,758,920,000</u>		<u>100,633,310,000</u>

**(b) Financial assets of the Company custodied at VSDC but not yet traded**

	31/12/2023		1/1/2023	
	Quantity Unit	Amount at par value VND	Quantity Unit	Amount at par value VND
Freely transferred financial assets deposited at VSDC but not yet traded	18	180,000	34	340,000

**DNSE Securities Joint Stock Company**

**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**

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**(c) Financial assets of investors listed/registered for trading at VSDC**

	31/12/2023		1/1/2023	
	Quantity Unit	Amount at par value VND	Quantity Unit	Amount at par value VND
Freely transferred and traded financial assets	1,083,288,387	10,832,883,870,000	791,982,861	7,919,828,610,000
Financial assets restricted for transfers	314,952	3,149,520,000	2,905,352	29,053,520,000
Pledged financial assets	69,908,387	699,083,870,000	56,086,251	560,862,510,000
Financial assets awaiting settlement	16,536,011	165,360,110,000	5,889,477	58,894,770,000
		11,700,477,370,000		8,568,639,410,000

**(d) Financial assets of investors custodied at VSDC but not yet traded**

	31/12/2023		1/1/2023	
	Quantity Unit	Amount at par value VND	Quantity Unit	Amount at par value VND
Freely transferred financial assets deposited at VSDC but not yet traded	84,429,614	844,296,140,000	135,792	1,357,920,000
Financial assets custodied at VSDC but not yet traded and restricted for transfers	45,707,057	457,070,570,000	12,408,502	124,085,020,000
		1,301,366,710,000		125,442,940,000

**(e) Financial assets awaiting settlement of investors**

	31/12/2023		1/1/2023	
	Quantity Unit	Amount at par value VND	Quantity Unit	Amount at par value VND
Less than 1 year	19,351,665	193,516,650,000	6,604,473	66,044,730,000



**DNSE Securities Joint Stock Company**  
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**(f) Deposits of customers**

	<b>31/12/2023</b> <b>VND</b>	<b>1/1/2023</b> <b>VND</b>
1. Deposits of investors for securities transactions managed by the Company	698,351,886,798	251,035,496,978
<i>a. Deposits of domestic investors for securities transactions managed by the Company</i>	698,351,886,798	251,035,496,978
2. Deposits of investors for derivative transactions at VSDC	92,064,884,837	-
3. Collective deposits for securities transactions for customers	7,066,607	7,022,034
4. Deposits for clearance and settlement of securities transactions of investors	86,910,659,740	42,682,352,083
<i>a. Deposits for clearance and settlement of securities transactions of domestic investors</i>	83,279,527,507	40,731,981,299
<i>b. Deposits for clearance and settlement of securities transactions of foreign investors</i>	3,631,132,233	1,950,370,784
	877,334,497,982	293,724,871,095

**(g) Payables of investors**

	<b>31/12/2023</b> <b>VND</b>	<b>1/1/2023</b> <b>VND</b>
Payables of investors – Deposits of investors for securities transactions managed by the Company		
<i>Domestic investors</i>	781,638,335,312	293,719,398,927
<i>Foreign investors</i>	3,631,132,233	4,913,168
<i>Payables on deposits of investors at VSDC</i>	92,064,884,837	-
	877,334,352,382	293,724,312,095

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
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**23. Operating revenue**

**(a) Gains from sales of financial assets at FVTPL**

2023	Quantity Unit	Average selling price VND	Total amount VND	Cost VND	Gains from sales of financial assets at FVTPL VND
Listed shares	7,092,783	29,332	208,048,532,252	177,579,978,504	30,468,553,748
Unlisted shares	11,700,000	29,500	345,150,000,000	280,000,000,000	65,150,000,000
Deposit certificates	1,046,212	2,833,591	2,964,536,626,478	2,946,104,294,402	18,432,332,076
Unlisted bonds	14,179,212	174,606	2,475,780,358,582	2,454,662,594,600	21,117,763,982
			5,993,515,517,312	5,858,346,867,506	135,168,649,806

  

2022	Quantity Unit	Average selling price VND	Total amount VND	Cost VND	Gains from sales of financial assets at FVTPL VND
Listed shares	901,971	22,215	20,037,068,740	17,620,227,029	2,416,841,712
Deposit certificates	3,453	173,457,439	598,948,538,538	597,102,048,079	1,846,490,459
Unlisted bonds	18,118,514	111,137	2,013,642,368,323	2,002,113,979,588	11,528,388,735
			2,632,627,975,601	2,616,836,254,696	15,791,720,906



**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
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**(b) Differences from revaluation of financial assets at FVTPL**

2023

	Cost VND	Market price or fair value VND	Revaluation differences for the current year VND	Revaluation differences for the prior year VND	Differences from revaluation of financial assets at FVTPL during the year VND
<b>Financial assets at FVTPL</b>					
<i>Listed shares</i>	<b>100,598,906,002</b>	<b>94,466,447,823</b>	<b>(6,132,458,179)</b>	<b>(78,179,433,246)</b>	<b>72,046,975,067</b>
Moc Chau Dairy Cattle Breeding Joint Stock Company	-	-	-	(64,999,289,400)	64,999,289,400
PetroVietnam Oil Joint Stock Corporation	2,661,668,410	1,902,830,000	(758,838,410)	(1,163,885,714)	405,047,304
Sai Gon Thuong Tin Commercial Joint Stock Bank	96,480,277,388	90,837,723,600	(5,642,553,788)	(11,922,445,064)	6,279,891,276
Other shares	1,456,960,204	1,725,894,223	268,934,019	(93,813,068)	362,747,087
<i>Deposit certificates</i>	<b>204,118,233,862</b>	<b>204,118,233,862</b>	-	-	-
Joint Stock Commercial Bank for Investment and Development of Vietnam	101,773,775,342	101,773,775,342	-	-	-
Vietnam Joint Stock Commercial Bank for Industry and Trade	102,344,458,520	102,344,458,520	-	-	-
	<b>304,717,139,864</b>	<b>298,584,681,685</b>	<b>(6,132,458,179)</b>	<b>(78,179,433,246)</b>	<b>72,046,975,067</b>

**Recognised in the statement of income:**

Upward revaluation differences of financial assets at FVTPL 305,587,898

Downward revaluation differences of financial assets at FVTPL (71,741,387,169)

**Unrealised profit during the year**

72,046,975,067

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
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2022	Cost VND	Market price or fair value VND	Revaluation differences for the current year VND	Revaluation differences for the prior year VND	Differences from revaluation of financial assets at FVTPL during the year VND
<b>Financial assets at FVTPL</b>					
<i>Listed shares</i>					
Sai Gon Thuong Tin Commercial Joint Stock Bank	151,647,467,564	139,725,022,500	(11,922,445,064)	4,292,337,940	(16,214,783,004)
PetroVietnam Oil Joint Stock Corporation	2,664,885,714	1,501,000,000	(1,163,885,714)	2,152,000,000	(3,315,885,714)
Military Commercial Joint Stock Bank	-	-	-	2,517,279	(2,517,279)
Moc Chau Diary Cattle Breeding Joint Stock Company	219,185,851,400	154,186,562,000	(64,999,289,400)	-	(64,999,289,400)
Other shares	281,931,722	188,118,654	(93,813,068)	29,704,508	(123,517,576)
	373,780,136,400	295,600,703,154	(78,179,433,246)	6,476,559,727	(84,655,992,973)
<b>Recognised in the statement of income:</b>					
Upward revaluation differences of financial assets at FVTPL					(6,479,470,056)
Downward revaluation differences of financial assets at FVTPL					78,176,522,917
<b>Unrealised loss during the period</b>					<b>(84,655,992,973)</b>

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
*(Issued under Circular No. 334/2016/TT-BTC*  
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**(c) Dividends and interest from financial assets**

	<b>2023</b>	<b>2022</b>
	<b>VND</b>	<b>VND</b>
From financial assets at FVTPL	22,384,920,220	9,405,918,417
- <i>Dividends</i>	7,355,612,850	9,405,918,417
- <i>Interest</i>	15,029,307,370	-
From investments held to maturity	195,975,927,147	112,885,074,974
From loans	286,223,721,868	223,074,905,611
	<hr/>	<hr/>
	504,584,569,235	345,365,899,002
	<hr/>	<hr/>

**(d) Revenue other than income from financial assets**

	<b>2023</b>	<b>2022</b>
	<b>VND</b>	<b>VND</b>
Revenue from securities brokerage	67,645,377,330	84,848,044,663
Revenue from securities underwriting and issuance agency services	100,000,000	250,000,000
Revenue from securities investment consulting	558,959,844	6,654,163,033
Revenue from securities custody services	4,207,341,031	2,834,979,254
Revenue from financial investment consulting	200,000,000	90,000,000
Other operating income	1,743,145,684	2,732,330,337
	<hr/>	<hr/>
	74,454,823,889	97,409,517,287
	<hr/>	<hr/>

**DNSE Securities Joint Stock Company**  
**Notes to the financial statements for the year ended 31 December 2023 (continued)**

**Form B09 – CTCK**  
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**24. Losses from sale of financial assets at FVTPL**

**2023**

	Quantity Đơn vị	Average selling price VND	Total amount VND	Cost VND	Losses from sales of securities for the current year VND
Listed shares	5,978,223	36,644	219,065,257,015	285,981,372,563	(66,916,115,548)
Deposit certificates	1,850,922	3,026,617	5,602,032,687,123	5,602,752,074,831	(719,387,708)
Unlisted bonds	4,043,284	150,080	606,816,497,474	610,318,307,207	(3,501,809,733)
			6,427,914,441,612	6,499,051,754,601	(71,137,312,989)

**2022**

	Quantity Unit	Average selling price VND	Total amount VND	Cost VND	Losses from sales of securities for the current year VND
Listed shares	100,433	29,021	2,914,698,000	3,065,235,665	(150,537,665)
Deposit certificates	284,853	9,607,755	2,736,797,853,768	2,738,409,017,405	(1,611,163,637)
			2,739,712,551,768	2,741,474,253,070	(1,761,701,302)

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**25. Allowance for impairment of financial assets and doubtful debts, and borrowing costs of margin loans**

	<b>2023 VND</b>	<b>2022 VND</b>
Borrowing costs of margin loans	206,525,315,938	102,881,528,656
Allowance	4,970,598,246	39,586,100,297
	211,495,914,184	142,467,628,953

**26. Financial income**

	<b>2023 VND</b>	<b>2022 VND</b>
Realised and unrealised foreign exchange gains	896,049	20,701,367
Interest income from demand deposits	3,457,413,905	1,854,143,406
Other revenue from investments	2,981,903,200	2,906,324,072
	6,440,213,154	4,781,168,845

**27. General and administration expenses**

	<b>2023 VND</b>	<b>2022 VND</b>
Salary and related expenses	41,162,405,180	12,145,475,129
Office supplies	4,045,050,990	494,612,165
Depreciation of fixed assets	783,473,799	126,665,812
Taxes, fees and charges	368,299,144	190,660,217
Outside services	40,408,064,014	21,548,888,663
Other expenses	7,545,758,437	2,565,686,594
	94,313,051,564	37,071,988,580

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**28. Other income**

	<b>2023</b> <b>VND</b>	<b>2022</b> <b>VND</b>
Penalties received from counterparties	18,239,346,573	10,031,942,777
Others	103,757,036	42,048,456
	18,343,103,609	10,073,991,233

**29. Income tax**

**(a) Recognised in the statement of income**

	<b>2023</b> <b>VND</b>	<b>2022</b> <b>VND</b>
<b>Current income tax expense</b>		
Current year	56,589,208,327	18,456,111,887
Adjustments of income tax liability in prior years	1,470,000	-
	56,590,678,327	18,456,111,887
<b>Deferred tax expense/(benefit)</b>		
Origination from temporary differences	61,117,580	(1,295,131,776)
	56,651,795,907	17,160,980,111

**(b) Reconciliation of effective tax rate**

	<b>2023</b> <b>VND</b>	<b>2022</b> <b>VND</b>
Accounting profit before tax	285,636,057,513	94,923,798,523
Tax at the Company's tax	57,127,211,503	18,984,759,705
Non-deductible tax expenses	994,236,974	57,404,091
Tax exempt income	(1,471,122,570)	(1,881,183,685)
Restatement of income tax liability in prior years	1,470,000	-
	56,651,795,907	17,160,980,111



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**(c) Applicable tax rates**

Under the terms of the Law on Corporate Income Tax, the Company has an obligation to pay the Government income tax at the rate of 20% of taxable profit.

**30. Basic earnings per share**

The calculation of basic earnings per share was based on the profit attributable to ordinary shareholders and a weighted average number of ordinary shares outstanding during the year, calculated as follows:

**(a) Net profit attributable to ordinary shareholders**

	<b>2023</b>	<b>2022</b>
	<b>VND</b>	<b>VND</b>
Net profit for the year	228,984,261,606	77,762,818,412

**(b) Weighted average number of ordinary shares**

	<b>2023</b>	<b>2022</b>
	<b>Shares</b>	<b>Shares</b>
Issued ordinary shares at the beginning of the year	300,000,000	100,000,000
Effect of shares issued during the year	-	143,013,699
Weighted average number of ordinary shares for the year ended 31 December	300,000,000	243,013,699

**(c) Basic earnings per share**

	<b>2023</b>	<b>2022</b>
Basic earnings per share (VND per share)	763	320

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**31. Significant transactions with related parties**

	<b>Balances as at</b>		
	<b>31/12/2023</b>	<b>1/1/2023</b>	
	<b>Receivable</b>	<b>Receivable</b>	
	<b>VND</b>	<b>VND</b>	
<b>Encapital Financial Technology Joint Stock Company</b>			
<b>(Major shareholder)</b>			
Prepayments to suppliers	-	43,792,223,200	
	<b>Transaction value</b>		
	<b>Income/(expense)</b>		
	<b>2023</b>	<b>2022</b>	
	<b>VND</b>	<b>VND</b>	
<b>Encapital Financial Technology Joint Stock Company</b>			
<b>(Major shareholder)</b>			
Other income	2,731,903,200	3,172,591,693	
System administration expenses	(9,000,000,000)	(9,000,000,000)	
Software purchase expenses	(22,765,860,000)	(23,904,360,000)	
<b>Encapital Holdings Joint Stock Company</b>			
<b>(Major shareholder)</b>			
Other income	1,430,136,986	2,010,165,479	
<b>Board of Directors</b>			
Mr. Nguyen Hoang Giang	Chairman	(2,790,000,000)	-
Mr. Le Anh Tuan	Vice Chairman cum Branch Director	(2,790,000,000)	-
Ms. Pham Thi Thanh Hoa	Member of Board of Directors cum General Director	(200,000,000)	-
Ms. Nguyen Thi Ha Ninh	Member	(180,000,000)	-
Mr. Bui Anh Dung	Independent Member	(40,000,000)	-
<b>Salary and bonus of General Director</b>			
Ms. Pham Thi Thanh Hoa	Member of Board of Directors cum General Director	(1,887,000,000)	(1,440,095,238)

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**32. Segment reporting**

**(a) Business segments**

The Company comprises the following main business segments: Securities trading, brokerage – custody, underwriting – consulting and treasury.

**For the year ended 31 December 2023**

	Securities trading VND	Brokerage – custody VND	Underwriting – consulting VND	Treasury VND	Unallocated VND	Total VND
Net revenue from securities trading	157,859,157,924	71,852,718,361	858,959,844	488,639,862,169	1,743,145,684	720,953,843,982
Direct operating expenses	(51,986,331)	116,020,435,725	2,656,091,931	233,598,756,735	3,883,841,382	356,107,139,442
Management expenses allocated to departments	20,650,668,591	9,399,560,302	112,366,589	63,922,422,915	228,033,167	94,313,051,564
Profit from other activities	-	-	-	-	15,102,404,537	15,102,404,537
<b>Net operating profit before tax</b>	<b>137,260,475,664</b>	<b>(53,567,277,666)</b>	<b>(1,909,498,676)</b>	<b>191,118,682,519</b>	<b>12,733,675,672</b>	<b>285,636,057,513</b>

**At 31 December 2023**

	Securities trading VND	Brokerage – custody VND	Underwriting – consulting VND	Treasury VND	Unallocated VND	Total VND
Segment assets	643,734,805,835	1,114,284,104	-	6,644,154,338,418	-	7,289,003,428,357
Non-segment assets	-	-	-	-	157,059,266,764	157,059,266,764
<b>Total assets</b>	<b>643,734,805,835</b>	<b>1,114,284,104</b>	<b>-</b>	<b>6,644,154,338,418</b>	<b>157,059,266,764</b>	<b>7,446,062,695,121</b>
Segment liabilities	-	418,304,168,746	-	3,657,283,092,329	-	4,075,587,261,075
Non-segment liabilities	-	-	-	-	65,130,025,181	65,130,025,181
<b>Total liabilities</b>	<b>-</b>	<b>418,304,168,746</b>	<b>-</b>	<b>3,657,283,092,329</b>	<b>65,130,025,181</b>	<b>4,140,717,286,256</b>

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**For the year ended 31 December 2022**

	Securities trading VND	Brokerage – custody VND	Underwriting – consulting VND	Treasury VND	Unallocated VND	Total VND
Net revenue from securities trading	18,718,169,267	87,683,023,917	6,994,163,033	340,741,149,430	2,732,330,337	456,868,835,984
Direct operating expenses	80,158,852,103	77,141,535,563	223,432,291	172,748,004,976	4,570,863,060	334,842,687,993
Management expenses allocated to departments	1,518,859,906	7,114,917,467	567,531,667	27,648,968,381	221,711,159	37,071,988,580
Profit from other activities	-	-	-	-	9,969,639,112	9,969,639,112
<b>Net operating profit before tax</b>	<b>(62,959,542,742)</b>	<b>3,426,570,887</b>	<b>6,203,199,075</b>	<b>140,344,176,073</b>	<b>7,909,395,230</b>	<b>94,923,798,523</b>

**At 31 December 2022**

	Securities trading VND	Brokerage – custody VND	Underwriting – consulting VND	Treasury VND	Unallocated VND	Total VND
Segment assets	575,600,703,154	999,297,697	-	5,622,174,923,537	-	6,198,774,924,388
Non-segment assets	-	-	-	-	210,369,923,684	210,369,923,684
<b>Total assets</b>	<b>575,600,703,154</b>	<b>999,297,697</b>	<b>-</b>	<b>5,622,174,923,537</b>	<b>210,369,923,684</b>	<b>6,409,144,848,072</b>
Segment liabilities	-	506,466,901,464	160,000,000	2,734,842,672,289	-	3,241,469,573,753
Non-segment liabilities	-	-	-	-	31,314,127,060	31,314,127,060
<b>Total liabilities</b>	<b>-</b>	<b>506,466,901,464</b>	<b>160,000,000</b>	<b>2,734,842,672,289</b>	<b>31,314,127,060</b>	<b>3,272,783,700,813</b>

**(b) Geographical segments**

All business activities of the Company are carried out in Vietnam (as a single segment).

**33. Operating lease commitments**

The future minimum lease payments under operating leases were:

	<b>31/12/2023</b>	<b>1/1/2023</b>
	<b>VND</b>	<b>VND</b>
Within one year	10,052,091,360	3,361,930,750
Within two to five years	36,012,565,440	23,895,861,660
	46,064,656,800	27,257,792,410

**34. Comparative information**

Comparative information as at 1 January 2023 was derived from the balances and amounts reported in the Company’s financial statements as at and for the year ended 31 December 2022.

23 February 2024

Prepared by:



Vu Thi Thanh Tam  
*Accountant*

Approved by:



Nguyen Thi Duyen  
*Chief Accountant*



Phạm Thi Thanh Hoa  
*General Director*